



2011 Political Contributions and Related Activity Report





CignaPAC

A healthy perspective

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CignaPAC

A healthy perspective

A message from Matt Manders, Chair, CignaPAC...



I am pleased to share with you our annual political contributions report, which provides information about political contributions made by Cigna's Political Action Committee ("CignaPAC") and by the Corporation (as allowed by law), and about related political activity, such as federal and state lobbying and advocacy efforts.

Most of Cigna's political contributions are made through CignaPAC. Through CignaPAC, Cigna employees are able to stand together as a strong, unified voice, contributing to public debates on issues critical to our business, customers, and our country. CignaPAC contributes to candidates from both political parties, and we are committed to transparency regarding its activities.

Cigna engages constructively with state and federal policymakers to support the development of laws and regulations in which we have unique expertise and perspective. Our goals are to promote solutions that advance Cigna's vision for a sustainable, accessible, and affordable health care system. Working directly with state and federal candidates helps them and other policymakers understand policy issues that affect our company's ability to serve our customers and operate effectively.

As the Chair of CignaPAC, I thank you for your interest in Cigna's engagement in the political process and the opportunity to present key information regarding Cigna's political contributions and related activity in 2011.



CignaPAC

A healthy perspective

Cigna Political Action Committee (“CignaPAC”)

What is a PAC?

PAC stands for “Political Action Committee.” A PAC is an organization regulated by federal and/or state government that is formed to raise money for political campaign contributions. A PAC can be formed by an individual, a non-profit organization, or a corporation.

About CignaPAC

CignaPAC is Cigna’s Political Action Committee. CignaPAC solicits and accepts voluntary contributions to support the nomination and the election of candidates for federal and state elective public office who it believes are in general agreement with Cigna’s mission to improve the health, well-being, and sense of security of the individuals and employers we serve. Most of Cigna’s political contributions are made via CignaPAC.

CignaPAC is a non-partisan and issues-oriented PAC that supports the campaigns of candidates for state and federal office, other PACs, and party campaign committees. CignaPAC rises above politics to support candidates of all political points of view who share our urgency and passion for improving the health care system and who see a role for private-public partnerships to achieve that goal.

Cigna obeys all laws in promoting its positions to government authorities, and all contributions made by CignaPAC comply with the limits approved by law, relative to national, state and local political committees and candidates.

Board Oversight

CignaPAC is governed by the CignaPAC Board of Directors, which oversees contributions made with PAC funds. CignaPAC has also established a separate but related state PAC in New York, and it is referenced collectively in this report as the CignaPAC. Cigna’s PAC makes political contributions on behalf of Cigna’s business interests pursuant to the approval process for PAC contributions approved by the CignaPAC Board of Directors and in accordance with the Contributions Guidelines described below. Members of the CignaPAC Board are as follows:

CignaPAC Board of Directors

Matthew G. Manders, Chair
Mark L. Boxer
Margaret M. FitzPatrick
David D. Guilmette
Nicole S. Jones
John M. Murabito

CignaPAC Contributions Guidelines and Process

CignaPAC directs contributions, largely to candidates, based on a variety of criteria, including:

- Voting records on key issues of business concern;
- Committee assignments and leadership positions;
- Geographic concentration of Cigna employees in a district or state;
- Candidates' views on specific or emerging business issue(s); and
- Candidates' viability.

Contributions to state candidates are concentrated in key business states as determined by market share, health plan customer base, and business revenues. Contributions are made to campaigns or initiatives consistent with Cigna's mission.

Party affiliation does not determine support. CignaPAC will support challengers over incumbents if incumbents regularly support legislation inconsistent with Cigna positions. CignaPAC does not participate in presidential primary or general election contests, nor does it support opposing candidates for the same seat.

CignaPAC contribution strategy and planned contributions are reviewed and approved by the CignaPAC Board.

For a listing of CignaPAC's political contributions for 2011, please see pages 9 to 11 of this report.

Cigna Corporation Political Contributions

Cigna Corporation Board Oversight

The Corporate Governance Committee of Cigna's Board of Directors annually reviews compliance with Cigna's Political Contributions Policy and the contributions made under that policy by CignaPAC and the Corporation during the previous year. The Corporate Governance Committee also reviews lobbying expenses and trade association memberships on an annual basis.

Cigna Corporation Political Contributions

In addition to CignaPAC, Cigna maintains a political contributions policy. This policy authorizes the use of corporate funds for state contributions on an exception-only basis, and requires the express approval of the General Counsel after consultation with the Chief Executive Officer.

Corporate Political Contributions

In certain states, corporations are permitted to contribute to state election campaigns. Cigna operates within all relevant state and federal laws. However, Cigna did not make any such contributions in 2011.

In limited instances, corporations can support voter referendums and national party committees. In 2011, Cigna made non-PAC contributions totaling \$157,500 to the following national party associations:

Republican Governors Association	\$50,000
Democratic Governors Association	\$75,000
National Conference of State Legislatures	\$12,500
National Governors Association	\$20,000

Related Political Activity

Lobbying Expenses

Lobbying Activity and Priorities

Cigna engages in lobbying activity to support its position on public policy issues within Federal and State political, legislative and regulatory environments. In 2011, Cigna's lobbying efforts focused heavily on implementing federal health care reform consistent with the Company's tenets for an empowered health care system. This vision includes providing access to quality health care at a reasonably affordable cost, providing transparency into costs and quality, using incentives to encourage continuous coverage and better lifestyle choices, offering individuals affordable choices in insurance coverage, and taking a borderless and culturally-sensitive view of health care.

In 2011, Cigna spent approximately \$1.37 million on federal lobbying expenses and approximately \$1.34 million on state lobbying expenses. Cigna complies with the requirements of the Lobbying Disclosure Act of 1995 (the "LDA") that govern disclosure of federal lobbying expenses. Cigna's LDA filings with the Clerk of the House of Representatives and the Secretary of the Senate are available at <http://soprweb.senate.gov/index.cfm?event=chooseFields&reset=1> and <http://disclosures.house.gov/ld/ldsearch.aspx>.

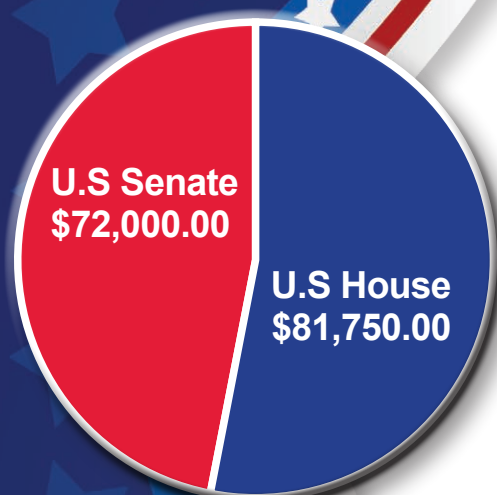
In addition, Cigna may engage in grassroots lobbying on discrete issues by providing information to its employees and customers to allow them to contact their legislators. Cigna's senior management oversees grassroots lobbying activity.

Trade Association Memberships

Cigna belongs to industry trade associations that allow the Company to address issues affecting its industry and provide educational and other benefits. Certain dues paid to those organizations may be used to support lobbying activity. In 2011, Cigna belonged to the following industry trade associations, to which the company paid \$50,000 or more in annual dues:

Trade Association	Dues Paid in 2011	Portion Allocated to Non-Deductible Lobbying Expense
America's Health Insurance Plans	\$1,063,335.00	\$425,334.00
Association of California Life and Health Insurance Companies	\$52,800.00	\$5,280.00
Connecticut Association of Health Plans	\$114,850.55	\$52,952.19
New Jersey Association of Health Plans	\$113,000.00	\$22,600.00
Pharmaceutical Care Management Association	\$250,000.00	\$57,500.00
The Business Roundtable	\$235,560.00	\$106,002.00
Virginia Association of Health Plans	\$54,946.00	\$16,484.00

2011 CignaPAC Federal Contributions



U.S. House of Representatives Candidates

Recipient	Amount
Rep. Jason Altmire (D - PA)	\$2,500.00
Rep. Spencer Thomas Bachus, III (R - AL)	\$1,000.00
Rep. Louis J. Barletta (R - PA)	\$2,500.00
Rep. Charles F. Bass (R - NH)	\$4,500.00
Rep. John A. Boehner (R - OH)	\$2,500.00
Rep. Vernon Buchanan (R - FL)	\$1,000.00
Rep. Michael Clifton Burgess (R- TX)	\$1,000.00
Rep. Eric Ivan Cantor (R - VA)	\$7,500.00
Rep. Jim Cooper (D - TX)	\$4,000.00
Rep. Joseph D. Courtney (D - CT)	\$2,500.00
Rep. Christopher D. Coutu (R - CT)	\$250.00
Rep. Charles W. Dent (R - PA)	\$1,000.00
Rep. David T. Dreier (R - CA)	\$1,000.00
Rep. Chaka Fattah (D - PA)	\$1,000.00
Rep. Michael G. Fitzpatrick (R - PA)	\$2,500.00
Rep. James W. Gerlach (R - PA)	\$2,000.00
Rep. Christopher Patrick Gibson (R - NY)	\$2,000.00
Rep. Samuel B. Graves, Jr. (R - MO)	\$1,000.00
Rep. Ron Kind (D - WI)	\$2,500.00
Rep. Steven Arnold King (R - IA)	\$1,000.00
Rep. Ben Ray Lujan (D -NM)	\$1,000.00
Rep. James David Matheson (D - UT)	\$2,000.00
Rep. Patrick L. Meehan (R - PA)	\$6,000.00
Rep. William L. Owens (D - NY)	\$1,000.00
Rep. Joseph R. Pitts (R - PA)	\$3,500.00
Rep. Paul Ryan (R - WI)	\$6,500.00
Rep. Kurt Schrader (D - OR)	\$1,000.00
Rep. Allyson Y. Schwartz (D - PA)	\$3,500.00
Rep. David Schweikert (R - AZ)	\$4,000.00
Rep. Heath Shuler (D - NC)	\$5,000.00
Rep. Greg P. Walden (R - OR)	\$5,000.00
Total	\$81,750.00

U.S. Senate Candidates

Recipient	Amount
George F. Allen (R - VA)	\$4,375.00
Sen. John Anthony Barrasso (R - WY)	\$3,000.00
Rep. Rick Berg (R - ND)	\$1,875.00
Sen. Richard Blumenthal (D - CT)	\$4,000.00
Sen. Scott Philip Brown (R - MA)	\$5,875.00
Sen. Thomas Richard Carper (D - DE)	\$4,500.00
Sen. Robert P. Casey, Jr (D - PA)	\$2,000.00
Sen. Susan Margaret Collins (R - ME)	\$1,000.00
Sen. Bob Corker (R - TN)	\$4,000.00
Sen. John Cornyn, III (R - TX)	\$2,500.00
Sen. Kirsten Elizabeth Gillibrand (D - NY)	\$1,000.00
Sen. Orrin G. Hatch (R - UT)	\$3,000.00
Sen. Dean Heller (R - NV)	\$1,000.00
Sen. Richard Green Lugar (R - IN)	\$5,000.00
Sen. Claire Conner McCaskill (D - MO)	\$2,500.00
Rep. Christopher S. Murphy (D - CT)	\$2,500.00
Sen. E. Benjamin Nelson (D - NE)	\$9,500.00
Sen. Olympia Jean Snowe (R - ME)	\$5,000.00
Sen. Jon Tester (D - MT)	\$1,000.00
Tommy G. Thompson (R - WI)	\$1,000.00
Sen. Patrick Joseph Toomey (R - PA)	\$1,000.00
Sen. Mark E. Udall (D - CO)	\$2,500.00
Sen. Roger Frederick Wicker (R - MS)	\$2,875.00
Heather A. Wilson (R - NM)	\$1,000.00
Total	\$72,000.00

Other CignaPAC Federal Contributions

2011 Contributions to Party Committees and Leadership PACs

Contributions to Party Committees

January 1, 2011 - December 31, 2011

Connecticut Democratic State Central Committee	\$6,500.00
Democratic Congressional Campaign Committee	\$15,000.00
Democratic Executive Committee of Florida	\$5,000.00
Democratic Senatorial Campaign Committee	\$5,000.00
National Republican Congressional Committee	\$30,000.00
National Republican Senatorial Committee	\$15,000.00
Republican Party of Florida	\$5,000.00
Total	\$81,500.00

Other Federal Campaigns and PACs

January 1, 2011 - December 31, 2011

Blue Hen PAC (Sen. Christopher Coons (D) Leadership)	\$5,000.00
Gov. Rick Perry (R)	\$2,500.00
Heartland Values PAC (Sen. John Thune (R) Leadership)	\$2,500.00
Trust PAC Team Republicans for Utilizing Sensible Tactics (Rep. Fredrick Upton (R) Leadership)	\$2,500.00
Total	\$12,500.00

2011 CignaPAC Contributions to State Campaigns and Committees

Delaware

Gov. Jack Markell (D) \$1,000.00

Georgia

Gov. Nathan Deal (R) \$6,300.00
Sen. Donald K. Balfour, II (R) \$750.00

Indiana

Rep. Michael Richard Pence (R) \$2,500.00

North Carolina

Rep. Jerry Charles Dockham (R) \$500.00
Rep. Thomas Tillis (R) \$1,500.00
Sen. Philip Edward Berger (R) \$1,000.00
Sen. Thomas M. Apodaca (R) \$750.00

Tennessee

Rep. Beth Halterman Harwell (R) \$500.00
Rep. Bill W. Harmon (D) \$200.00
Rep. Charles Curtiss (D) \$200.00
Rep. Charles Michael Sargent, Jr. (R) \$250.00
Rep. David A. Shepard (D) \$200.00
Rep. Dennis Edward Roach (R) \$200.00
Rep. Gerald McCormick (R) \$250.00
Rep. Jim Cobb (R) \$200.00
Rep. Joanne Favors (D) \$200.00
Rep. Joe Pitts (D) \$200.00
Rep. Jon Lundberg (R) \$200.00
Rep. Kent Williams (I) \$200.00
Rep. Linda Elam (R) \$200.00
Rep. Ryan A. Haynes (R) \$200.00
Rep. Stephen McManus (R) \$200.00
Sen. Andy Berke (D) \$300.00
Sen. Bo Watson (R) \$250.00
Sen. Charlotte Burks (D) \$250.00
Sen. Jim Tracy (R) \$250.00
Sen. Reginald Tate (D) \$250.00
Sen. Richard Eric Stewart (D) \$250.00
Gov. Bill Haslam Inaugural Committee 2011, Inc. \$7,500.00
RAAMPAC (State Sen. Ronald L. Ramsey (R) Leadership) \$500.00

Texas

Hon. David Dewhurst (R) \$1,000.00
Rep. Barbara Nash (R) \$500.00
Rep. Charlie Geren (R) \$1,000.00
Rep. Craig Eiland (D) \$1,000.00
Rep. Daniel H. Branch (R) \$500.00
Rep. James Pitts (R) \$500.00
Rep. Joe Straus (R) \$1,000.00
Rep. Kelly Hancock (R) \$1,000.00
Rep. Larry Taylor (R) \$2,500.00
Rep. Lois W. Kolthorst (R) \$500.00
Rep. Rafael Anchia (D) \$500.00
Rep. Senfronia Thompson (D) \$500.00
Rep. Trey Martinez Fischer (D) \$1,000.00
Sen. Dan Patrick (R) \$1,000.00
Sen. Jane Nelson (R) \$1,000.00
Sen. Joan Huffman (R) \$1,000.00
Sen. Kevin Eltife (R) \$1,000.00
Sen. Leticia R. Van de Putte (D) \$1,000.00
Sen. Robert L. Duncan (R) \$1,000.00
Del. Jackson H. Miller (R) \$350.00
Del. Kathy J. Byron (R) \$350.00
Del. Lynwood W. Lewis, Jr. (D) \$350.00
Del. Terry G. Kilgore (R) \$750.00
Sen. Frank W. Wagner (R) \$500.00
Sen. John C. Watkins (R) \$500.00
Sen. Linda Todd Puller (D) \$500.00
Sen. Phillip P. Puckett (D) \$500.00
Sen. Richard L. Saslaw (D) \$500.00

Total

\$49,050.00